# 2012 Outlook: Increased Capital Spending Drives Project Growth in Fossil Power Market

## DZ Atlantic

*A Day & Zimmermann Company*

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With the economy showing signs of life, the power market experienced significant growth in 2011. In fact, according to recent research from Industrial Info Resources, North American spending in the sector increased over 5% in the past year, and over 9% in the US, reaching $65 billion in 2011, up nearly $5 billion over 2010 levels. Most experts agree the growth trend will continue in the upcoming year.

The growth creates tremendous opportunities for businesses in the market, but it has also created some challenges – most notably the shortage of qualified craft workers. An aging workforce has led to steady attrition, and the down economy in recent years forced some craft workers to migrate to other industries to survive. But with more than 900 active projects on North American plant owners' books, access to skilled craft labor is more important to the industry's growth than ever before.

DZ Atlantic is experiencing significant growth as the demand for maintenance and capital projects continues to increase. That growth is driving the firm's ongoing search for skilled craft workers. DZ Atlantic, an open-shop subsidiary of Day & Zimmermann, provides expertise and services across the entire plant lifecycle including; maintenance, modifications, project delivery, specialty services, capital projects, and fabrication and machining. DZ Atlantic typically hires more than 8,000 craft workers annually and in the coming year that number will most likely increase.

**"With our business experiencing strong growth there is a tremendous need for skilled craft labor,"**

says Rodger Collins, Vice President, Fossil Operations for DZ Atlantic. "Our workforce has always been a differentiator for DZ Atlantic and the next generation will be no different. We are actively seeking craft labor for a large number of ongoing and new projects in fossil power plants across the country."

DZ Atlantic is actively recruiting craft workers including; ironworkers, welders, pipefitters, crane operators, millwrights, carpenters, scaffold builders, boilermakers, electricians, insulators, laborers, equipment operators, riggers, machinists, painters, valve technicians, breaker technicians and other skilled craft workers for projects located across the United States.

Rated the number one power operations and maintenance services contractor in the United States for the past four years (Engineering News-Record), no one knows the importance of craft labor more than Day & Zimmermann. With more than 110 years of diverse experience helping power, process and industrial plants achieve

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# DZ Atlantic Seeks Skilled Labor to Meet Ongoing Demand for Capital Projects and Maintenance and Modifications

growth, the firm has recruited and trained craft workers in every aspect of plant operations and maintenance. More than that, as a family-owned company, Day & Zimmermann understands the importance of creating an environment where workers feel valued so they in turn continually push to provide value to the firm's plant partners.

It's no coincidence that Day & Zimmermann identified worker utilization as one of the six fundamental value drivers that are necessary to achieve growth across every type of plant.

**It's also no coincidence that Day & Zimmermann Engineering, Construction and Maintenance (ECM) is continually recognized not only as a leading employer in the field, but as one of the nation's leading providers of total plant lifecycle solutions in the power, process and industrial markets.**

With a proven track record of driving value, and an unmatched reputation as a top-notch organization for which to work, Day & Zimmermann is strongly positioned to take advantage of the ongoing growth in capital spending. The company's deep experience includes grassroots facilities, plant expansions, revamps and upgrades, rebuilds, retrofits, and turnarounds at individual plants or multiple sites.

DZ Atlantic also employs construction management personnel, maintenance planners and schedulers; and project controls professionals. In the course of serving customer needs, DZ Atlantic also fills service gaps such as but not limited to; shipping and receiving operations, administration, mailroom, specialty technicians, tool room attendants, tool repair, administrative specialist, and production support.

A strong workforce and a proven process for managing projects and teams has helped DZ Atlantic continually drive value and deliver the best possible outcomes for its plant partners. The firm has shown time and time again that it increases predictability, productivity and ultimately profitability.

For more information about Day & Zimmermann ECM, go to **www.dayzim.com**

To learn about current job opportunities for craft workers, visit **www.workatlantic.com**

or contact DZ Atlantic at: **888-605-0272**

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