



PRO SERV

Industrial Contractors

LIFE AFTER MERGER, ACQUISITION AND BUYOUT

Mergers, acquisitions and buyouts seem to be occurring more and more within the construction industry. Both large and small companies are pulled into the river of change as some businesses seek to become more focused and others try to diversify.

Mergers and acquisitions have become so prevalent; the process of putting these deals together has become a business in itself.

Pro Serv Industrial Contractors, LLC continues to grow after 13 years, and seeing the company go through a merger, an acquisition and most recently a management buyout.

Changing a company's name and / or ownership, by any method is more than just a business deal; it affects people's lives. It can be very stressful to all concerned. As the opportunity for a management buyout developed, it was very important to the management that the employees were kept informed. Our goal throughout the process was to make a seamless transition from one business entity to another with no impact to our employees or service interruption to clients.

The buyout process had all of the components of starting a new company with everything already running at full speed. I guess you could compare it to trying to change the tires on a racecar as it speeds around the track, without slowing down. It sounds pretty tough; but having great employees and clients made the task much more manageable.

Pro Serv Company Profile

Our corporate office located in Sanford, Florida has remained in its original location since 1997. We have recently added an area office in Tampa, Florida and maintain field offices in Ft. Lauderdale, Florida and Baltimore, Maryland.

Pro Serv Industrial Contractors, LLC maintains its core competency in piping, boiler repair and mechanical maintenance services supporting the Power and Process Industries throughout the Southeast and Mid-Atlantic states.

Complementing our core business, we offer turn-key equipment installation, from foundation to instrumentation, all performed with in-house personnel.

Within the Power Industry, Pro Serv provides mechanical services for Fossil, Combined Cycle and Waste-Energy facilities. Each of these market segments has their specific needs, requiring expertise in each.

Pro Serv is structured with management, supervision, and craftsmen focused on each of these segments to provide the best possible service to our clients.

The variety of work that we have completed amazes me every day. Having the ability to provide our customers with a wide range of capabilities serves us and our customers well. It allows us to complete most projects with few or no lower tier subcontractors, which greatly simplifies coordination and scheduling of complex projects.

Company Time Line

- **July 1997** – The company was formed as Diversified Energy Contractors Company, LLC
- **June 2000** – Parent company merged with American Electric Power Company, the company became AEP Pro Serv, Inc.
- **September 2003** – AEP Pro Serv, office in Sanford, Florida was acquired by Sanders Bros., Inc., Gaffney, SC. The company name was changed to Pro Serv Sanders, Inc.

• **October 2010** – The management of Pro Serv Sanders, Inc purchased the assets of Pro Serv Sanders, Inc. changing the company name to Pro Serv Industrial Contractors, LLC.

Positioned for Growth

Building a company is no different from building a structure. It must be done from the ground up, with a broad and stable foundation. Pro Serv has been building on past success to build a strong foundation with experienced managers and supervisors supported by skilled and dedicated craftsmen working together as a team.

Since the buyout, we have added key personnel to our safety department and quality assurance department to insure we maintain our commitment to safety and quality as we grow. In addition we have added personnel to our sales group to begin implementation of our growth plans.

We are excited about the opportunities that have developed and look forward to a bright future.

Our Mission

Consistently provide our customers with safe, quality service on every project, every day.

Our Vision

Create and maintain a workplace that provides our employees with continuing opportunities for personal and financial growth while delivering the highest level of service and value to our customers.

What makes Pro Serv different?

Our mission and vision statements are the principles from which we operate. We feel our commitment to our employees and to our customers makes Pro Serv stand out from the crowd. If you enjoy working with professionals that not only take pride in what they do, but most importantly, love what they do, Pro Serv may be a good fit for you.

If you are interested in learning more about Pro Serv and current employment opportunities, please contact our Human Resources department at **407-324-5666**.

Visit our website at: **www.psic.us.com**

