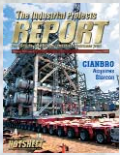


2011 A YEAR IN REVIEW

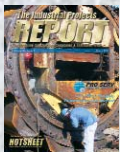
Merry Christmas and a Happy New Year to all of our devoted readers, advertisers and your families! As we prepare to enter into this New Year it is our hope here at *The Industrial Projects Report* that everyone affiliated with us will be able to enjoy the Christmas season in a celebratory fashion with family, friends and loved ones. A year that started out very promising seemed to slow down some as the months passed and, yet, as 2011 draws to a close, it appears that 2012 may hold the promise of growth and more work for all of us. Now, let's take a look back at the companies who graced our covers throughout the year of 2011.



We were fortunate to have **DZ Atlantic** featured in our January issue as they let us know that they have expanded their services to include plant services. The announcement read: Day & Zimmermann ECM has long-standing industry experience and innovative technology, tools and resources. The company's experience includes grass-roots facilities, plant expansions, revamps and upgrades, rebuilds, retrofits and turnarounds. DZ Atlantic, an open-shop subsidiary of Day & Zimmermann, now offers plant services. The article went on to mention that their new service is uniquely focused on the process and industrial sector with a turn-key approach to all of the customer's plant capital construction, maintenance and site support requirements. With DZ Atlantic hiring more than 8,000 craft workers annually, this was certainly welcome news to craft workers everywhere.



February brought us the exciting news that **Cianbro**, one of the most diversified heavy construction contractors on the Eastern Seaboard, acquired Starcon International. Starcon is well known as a leading service and maintenance provider for the nation's refining and petrochemical industry. As the story told us, Starcon and Cianbro had already worked together during the early stages of Cianbro's module project for the massive expansion at the Motiva refinery in Texas. It soon became clear that the two organizations were very compatible, with similar cultures, award-winning craft skills and a common emphasis on safety. Before long, leaders of both companies began to imagine the expanded opportunities that would arise by joining forces. It's a synergy that is ready to be tested now that Cianbro has announced that it has acquired 100 percent of Starcon stock. This news is definitely exciting for everyone involved.



Pro Serve Industrial Contractors reported to us in the March issue about their own merger, acquisition and buyout. They gave us a company time line that started with their formation as Diversified Energy Contractors Company, LLC in 1997 to their merger with American Electric Power Company in 2000 when they became AEP Pro Serv,

Inc. This was followed up with their acquisition by Sanders Bros., Inc., when they became Pro Serv Sanders, Inc and culminated with the management of Pro Serv Sanders, Inc. purchasing the assets of the same company and changing the company name to what it is today, Pro Serv Industrial Contractors, LLC. The article explained, building a company is no different from building a structure. It must be done from the ground up, with a broad and stable foundation. Pro Serv has been building on past success to build a strong foundation with experienced managers and supervisors supported by skilled and dedicated craftsmen working together as a team.



The April issue brought us news on **Zachry** and their delivering on award-winning re-power projects. We found out that amid extensive challenges, from space constraints to outdated infrastructures, leading EPC provider Zachry Holdings, Inc. completed the environmentally-innovative Topaz Barney Davis and Nueces Bay projects in March 2010. Barney Davis and Nueces Bay remain some of the largest re-powering projects in recent history, replacing 660 megawatts of clean energy – enough to power 597,000 homes. Barney Davis and Nueces Bay, located in Corpus Christi, Texas, restored outdated infrastructure with modern GE gas turbines and Nooter-Erikson HRSGs, lowering emissions by 80 percent. The projects, which began in July 2007, were awarded the Best Industrial Project of 2010 by ENR Texas & Louisiana magazine last December.



CICB – Crane Inspection & Certification Bureau was featured in the May issue and told us how and why they deliver award winning rigging and crane training. As they explained, today, for safety, risk management, insurance, and other reasons, more and more contractors and project managers are requiring crane operators to be certified, as can be seen by the certification requirements in most positions advertised in this publication. CICB was among the first crane training providers to embrace CCO certification and it, too, has a proven 10-year history of providing preparatory classes for those seeking CCO certification. Beyond that, CICB created the first crane operator and crane inspector training program in the U.S. and is currently celebrating its 42nd year in business.



As summer rolled in **Titanium Metals Corporation (TIMET)** was our feature company and they explained in great detail who they are and what they are all about. is one of the world's largest fully-integrated producers of high quality titanium products for defense, aerospace, industrial and consumer applications. TIMET's North American activities span every phase of titanium manufacture, from converting rutile ore into titanium sponge to producing ingots,

slab, and mill products for our customers. Along with eight specialty service centers in the United States, TIMET has three manufacturing facilities in North America. Henderson, Nevada – produces titanium sponge and melted ingot for other TIMET facilities and end user markets for defense, aerospace, industrial and consumer products. Morgantown, Pennsylvania – melts titanium slab and ingot for defense, aerospace, consumer, and industrial products. Toronto, Ohio – forges bar, billet and slab for commercial and military aerospace engine and air frame markets; processes sheet and plate for use in military aerospace engines, air frames and protective armor applications; finishes hot rolled coils for commercial, military aerospace industry and industrial applications used in corrosive environments.

been committed to offering a flexible staffing program and cost-effective contract labor solutions that allow our customers to focus on the core goals and business demands. NSC possesses the management, infrastructure and expertise to handle turn-key projects. Backed by capital assets and strategic partners, NSC is able to ensure the quality and timeliness of these important engagements, focusing on the renewable energy market.



For our July issue, **Joulé Industrial Contractors** gave us a story on their history and expertise. For over 45 years Joulé Industrial Contractors (JIC) has exceeded clients' expectations throughout the country, earning a reputation as a premier resource in a wide range of industrial disciplines. Through superior craftsmanship, innovation and attention to detail, JIC has become the partner of choice for mission-critical, large-scale projects. Their senior team has over 200 years of combined management experience to ensure our expanding client base the highest standards in safety, experience and reliability. As a unit of Joulé Inc., an established group of market-leading businesses, JIC has the advantage of providing the personalized services you'd expect from a smaller firm, with all the best-in-class resources of a larger firm. We are a full-service partner supplying a complete team from top-level field supervisors and project managers, to the best journeymen code welders, riggers, pipe fitters, millwrights, electricians and industrial mechanics.



As cold weather started to envelope the country, **Lafayette Steel Erector, Inc.** chimed in with their company history and philosophy in our October issue. At Lafayette Steel Erector, Inc. (LSE), it's all about the two words that define our existence and describe the reason for our continuous efforts and hard work - Positive Recognition. "We endeavor to earn Positive Recognition and affirmatively recognize the aspirations of our customers, competitors, vendors, employees, their families, the community and management." LSE has been an established member of the steel erection industry since 1957. Our company has expanded to include a crane rental and rigging division and a transportation and logistics division. Our main facility is strategically located in Lafayette, Louisiana, giving us easy access to servicing customers from a wide range of industries in the Gulf State Region. We also service other regions from our Shreveport, LA and Mansfield, PA offices. As a second generation company, we have always strived to earn the respect of our customers by providing service and equipment that exceed industry standards.



In August, **Lauren Engineers and Constructors** supplied us with the details on the Martin Next Generation Solar Energy Center. In Southeast Florida, on the banks of Lake Okeechobee, more than just alligators are soaking up the hot Florida sun.

Florida Power and Light's recently-completed Martin Next Generation Solar Energy Center is now online and is tracking the sun from dawn till dusk. Beyond providing clean, renewable energy, this project has helped to reach new heights for solar power as the first hybrid solar power facility in the world and as the second largest solar power plant in the world currently in operation. FPL's Martin Plant is the nation's largest fossil-fuel burning power plant, sourcing its 3,800 MW of power from natural gas. As the first Hybrid Solar Power Facility in the world, the 75 MW Martin Solar Energy Center is the first to connect to a combined cycle power plant.



In November, our friends at **Tate Metalworks** gave us their take on their history and what they are all about. Despite the challenging economic conditions currently facing the construction industry, a small South Carolina Company's business model has allowed it to prosper. Tate Metalworks, Inc., based in Roebuck, SC has followed the same business philosophy since its founding in 1972...to develop the technical skills, fabrication and construction systems, and human resources, to serve the needs of their customers across many industries. Underlying that strategy is their core value: Keeping every promise made to their customers. Because of the Company's dedication to quality, safety, and to continuous training and improvement of human resources, Tate has been able to maintain a dedicated and professional engineering and project management team...and a force of highly skilled welders in the shop and field. Today, Tate Metalworks, Inc. continues to operate as a veteran-owned open-shop small business enterprise.



NSC Technologies took the cover for the September issue and highlighted their history and capabilities. NSC Technologies, Inc. (NSC) is a Virginia based professional staffing contractor that specializes in offering comprehensive contingent staffing solutions to a wide range of industries nationally. The company's corporate facilities are located in Portsmouth, Virginia with additional NSC offices in San Diego CA and Honolulu HI. Since 2000, NSC has

So, there you have it. These companies all honored us by appearing on our covers throughout the year. Again, as this year comes to a close and we all look expectantly and excitedly to what the future may hold, we here at The Industrial Projects Report wish all of you a very Merry Christmas and a Happy New Year.

Ron Alicea